



# ENAGIC GLOBAL E-FRIENDS

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2018



*FINISH STRONG to Start  
an Amazing New Year!*



*Distributor Profile:  
6A2-2 Christina Li  
Canada*



*“Looking back at all of  
our efforts this year,  
and rejoicing in the lives  
we have changed,  
we can stand proud  
in the True Mission  
of Enagic.”*

# Message from Mr. Ohshiro

## Finish Strong

I've always valued those words. Growing up, I was taught to Finish Strong. To never quit. After all, I was born in the Year of the Snake and for me, it's so incredibly important to keep moving forward, that going backwards isn't even an option.

That's how we should bring this magnificent year of 2018 to a close: with a Strong Finish. Looking back at all of our efforts this year, and rejoicing in the lives we have changed, we can stand proud in the True Mission of Enagic. As we impact each family, one by one, we transform their lives according to the Triple Health Philosophy. We magnify their Physical Health, we empower their Financial Health and we enrich their Relationship Health. We are Difference Makers and Life Changers!

With those thoughts in mind, I ask you to finish this year strongly. To be proud of what YOU have personally done to further the Enagic Mission. To hold fast to the ethical and purposeful stance you have taken to free anyone you know who needs relief from any of life's difficulties and who can change their life through the Enagic mission of True Health. I can't help but smile when I think of all the positive changes YOU have created in this world!

All real progress starts with a singular vision, a desire to put one's mark upon the world in a righteous and pure manner. To change lives. To make a difference. When you look back to the first few days of January of this year, what DREAMS did you envision? What VISION did you instill in yourself? Now, as the year comes to a successful close, what NEW dreams and visions will you evoke? What greatness lies ahead of you in the upcoming New Year?

Finish Strong. That's my dream for you. That's my hope, my desire and my prayer- that you will embrace ALL of your fulfilled dreams at the end of the year, and that you'll be filled with an abundance of gratitude and joy to propel you powerfully into 2019. I only want the very best for you, after all, you're in my Tribe!

Confident in your Strong Finish!

**Hironari Ohshiro**



# Distributor Profile

6A2-2 Christina Li

Canada

The Country's Only  
Water Sommelier



Christina Li is a 6A2-2 Enagic Certified Master Trainer based out of Canada. Christina got her start in late 2013, but not for the reasons you may expect. Like most people, she found that the proper hydration Kangen Water provided was helping not only her but her family as well. However, it was a dog's reaction to the water that truly inspired her to move forward and start her Enagic business. "My aunt's dog couldn't lie to me, so when I noticed the improvements her dog was having, thanks to being Kangen-hydrated, I was convinced that having a machine could not only benefit a dog, but my whole family as well."

As soon as Christina found out there was an amazing business opportunity behind these fantastic machines, she knew this was something she had to pursue. Up until June of 2016, it had only been a part time endeavor for Christina, who was busy managing a multi-million dollar portfolio for a charity as its Development & Communications Director, but after attending Mr. Isobe's Certified Trainers Training, she had renewed motivation and decided to go full time with her Enagic business. "People often ask me what some of my biggest difficulties were when working my Enagic business. That always seemed wrong to me. I never saw the things I faced as

problems, but as challenges to overcome. Of course, I had my share of rejection, but I used those times as fuel to motivate me to work even harder."

Christina attributes her success to a mental shift; once she started seeing things as "Compassion over commission," everything fell into place. Her hard work paid off as she attained the rank of 6A2-2 in early 2017. Christina was on a roll and wanted to keep that momentum going, so she began the process of becoming a Certified Water Sommelier, or a literal water expert. After months of study, and water tasting and testing, she was officially



certified through the Doemens organization in Germany, in November of 2017. Not only has this education served her well as far as understanding Kangen Water and how high quality it truly is, but it also opened up a brand-new avenue to share the water. Her fellow experts and professors hadn't even heard of Kangen Water and were stunned and amazed by its purity and quality. They were so impressed with both Christina and Kangen Water that they plan on incorporating it into future lectures.

The Enagic business has given Christina many amazing memories, whether its seeing her distributors rank up or

seeing an event she put on be a massive success. Her goal now is to make Enagic machines the fifth appliance included in every home in Canada in the next ten years. "Some feel that this is an incredibly lofty goal, and they're right. I know how big of an achievement that will be and how much work is going to be involved, but I have a secret weapon. I tackle everyday like I'm a 1A. I'm in a constant state of learning and still feel that wonder and joy I got the first time I sold a machine after every sale. I couldn't be more elated to have found a business that let's me help myself by helping others!"



# LEVELUK R

## THE STARTER MODEL

While the LevelLuk-R is considered a “starter model,” it is far from a basic product. The LevelLuk R is an advanced device designed and engineered to replace the Sunus model. Unlike the Sunus, which was a unit designed for occasional use while traveling, the LevelLuk R was built for ongoing and continuous use.



The machine has an attractive, sleek design with a color changing LCD screen. The screen color varies based on the water setting for easy and simple operation. It is affordable for people on almost any type of budget including single person households, and even for students away at college.

You can enjoy the benefits of drinking Kangen Water with the LeveLuk-R, which is equipped with three full-sized, platinum-coated pure (99.97%) titanium electrode plates and produces three different types of water: three levels of Kangen Water for drinking, Clean Water and Beauty Water. With this device, you can stay hydrated and enjoy healthy personal hygiene at a great bargain!

## PRODUCT SPECIFICATIONS

Electrode plates:	3
Plate size: (mm)	118 x 823
Negative ORP: (mV)	-350
pH Range:	6.0 - 9.5
Generates:	3 water types
Wattage: (W)	100
Total weight: (kg)	6.1
Dimensions WHD: (mm)	250 x 308 x 135
Production rate: (l/min)	Kangen Water®: 1.5 - 5.5 Acidic Water: 1.5 - 4.5
Ease of Use:	Simple to operate, bright color LCD screen indicates current water selection
Languages:	English
Warranty: (years)	3



# 2018 E8PA Global Convention in Kuala Lumpur

An E8PA Enagic Global Convention is a whirlwind of activities and events. From leadership meetings and distributor training, to dining and Recognition with distributors around the world. On Dec 2nd, the 2018 E8PA Global Convention in Kuala Lumpur was held at Sunway Pyramid Convention Centre (SPCC) and over 600 attendees gathered. Once registration was completed, the attendees packed the CEO & Top Leaders Seminar & Training. The host and speakers provided energy-filled training that excited and motivated the whole crowd. After several speeches, Mr. Ohshiro was joined on stage and said, "I came to Malaysia for the first time 7 Years ago and I knew this was a good place because this is the big city of Kuala Lumpur. Sam Sia has spread the message of True Health all over Malaysia. I am so glad I counted on Sam because he did a very good job introducing many families to Kangen Water. Our company model is Change your water, Change your life. Drinking Kangen Water is an easy way to get healthy. Kangen Water machines are registered with Japanese government as medical devices. We have the Leveluk Series. Do you know why I named it Leveluk? It's because I want everyone to 'Level up'. Do you want to 'level up' your life and amenity? If yes, good life will visit you. Next year, I will turn 78, and I still feel good. I look forward to establishing a long and prosperous relationship with you all. If you drink Kangen Water, your life will change. Change your water, Change your life!" Mr. Ohshiro inspired the attendees with his message of success.



CEO Seminar  
Hironari Ohshiro



Host  
Fina Leong MinXian  
(Malaysia)



Speaker  
Kelvin Mok  
(Malaysia)



Speaker  
Rajan Manjrekar  
(India)



Speaker  
Andhyka Sedyawan  
(Indonesia)



# Very Entertaining Recognition Ceremony

The dinner party after the Seminar & Training was kicked off with the powerful performance of dragon dance. Malaysia branch manager, Mr. Takei, fervently delivered a speech of appreciation to Mr. & Mrs. Ohshiro and the audience. After his speech, there was an additional special celebration. On Nov 2, Enagic Malaysia's top leader, Sam Sia, celebrated his 58th birthday!! All attendees celebrated with Sam as he blew out the candles on his cake and also received a birthday gift from Mr. Ohshiro on stage.



After Sam's birthday celebration, it was time for the recognition ceremony, with intervals of entertainment to keep the excitement rolling. Malaysia distributors, Wong Sad Yong & Edmund Loh Yoon Kong, took the stage and performed beautiful songs; there were a few traditional dances; then Kyoko Nakamura also took to the stage.

She was accompanied by Indonesia top leaders, and even Mr. Ohshiro joined in as impromptu back-up dancers. We greatly appreciated for all of the performers willingness to share their wonderful talents! The night ended as every amazing ceremony should end, with people having a great time!!



Enagic Malaysia staff were also introduced and recognized on stage.

# New Title Achievers

Congratulations to each of you for your outstanding achievement!



SHAFIZA BINTI MUHAMMAD  
ADZMIN (Malaysia)



FOO BOI SI  
(Malaysia)



WONG SOON LEN  
(Malaysia)



RUI TSUCHIYA  
(Malaysia)



PHANG HUI QUAN  
(Malaysia)



CHONG YAN CHOY  
(Malaysia)



CHUA CHUN KHEG  
(Malaysia)



LIM LEE KENG  
(Malaysia)



MAH PEI SEE  
(Malaysia)



SITI RAIHANAH BINTI  
AMDAN (Malaysia)



YEE YIT WAN  
(Malaysia)



CHEGNE PECK FENN  
(Malaysia)



BU MING SIONG  
(Malaysia)



NICE LIVING ENTERPRISE  
(Malaysia)



TANG SIEW WEI  
(Malaysia)



ABDUL HAFIZ BIN HUSSAIN  
(Malaysia)



AARON S.M ANDY  
@ MUNIANDY (Malaysia)



BAHIYATUL NAZARAH  
BINTI ISMAIL (Malaysia)



JEREMIAH  
(Malaysia)



MILAGRO LIFE TRADING  
(Malaysia)



CHEN YUET KIEW  
(Singapore)



ABELARDO JR HADAP  
ADVINCULA (Singapore)



I GUSTI AGUNG AYU  
MEIRAWATI (Indonesia)



ANDRY BARIAN  
(Indonesia)



SIDDESEERA SWAMY  
VAKA (India)



MAHESH HADA  
(India)



SANTOSH MAHANTY  
(India)



GURPREET SINGH  
(India)



DEEPAK SINGH  
(India)



HEMANTH KUMAR  
(India)



ASHOK VERMA  
(India)



SANTOSH KUMAR TIWARI  
(India)



NAINA KALIA  
(India)



JATAVATH NAGESHWAR  
RAO (India)



HEMANT MISTRI  
(India)



HEMANTH LAVEKAR  
(India)



ANIRUDDHA  
MOHANPURKAR (India)



BIKRAM SINGH  
(India)



EVELIA BATAS  
(Philippines)



RHODA PINILI  
(Philippines)



ANTHONY F.LIM  
(Philippines)



MARGARATTE A.  
LAXAMANA (Philippines)



DELILAH REYES  
(Philippines)



BERNARDITA LOJO  
(Philippines)



YINGYUADSAKUL  
JANTANEE (Thailand)



YOAWALAK  
JINDABUNJERD (Thailand)



VAN HUU NGUYEN  
(Australia)



HEALTH FIRST PHARMACY  
BALLAJURA (Australia)



XIAO ZHE HONG  
(China)



NIGORA ISMAILOVA  
(Dubai)



GANNA SHNYUKOVA  
(Dubai)

# 6A2



CHAN WAN YING  
(Malaysia)



WONG SAD YONG  
(Malaysia)



BRICH TRADING  
(Malaysia)



LIEW SUK LIN  
(Malaysia)



DARREN HO  
(Malaysia)



ROSMAWATI BINTI  
OSMAN (Malaysia)



LOK OI PHENG  
(Malaysia)



ZION RESOURCES  
COMPANY (Malaysia)



CHEW SIM HWA  
(Malaysia)



ABDUL HALIM HAKIM  
ABDUL AZIZ (Malaysia)



LEE AH HOWE  
(Singapore)



IRFAN MUHAMAD  
(Indonesia)



TAKWIR BURHANUDDIN  
(Indonesia)



ASEP WAHYU  
(Indonesia)



R DEWI SALAMAH  
(Indonesia)



VIJAYA CHANDRA BOSE  
VADDADI (India)



SATPAL SAGAR  
(India)



SHAILENDRA TIWARI  
(India)



CHEN ZHI QIANG  
(China)



KTB  
(Vietnam)



JANET M. LIM  
(Philippines)



ALAN TALENS  
(Philippines)

# 6A2-2



CHAN CHUN MUN  
(6A2-2 Malaysia)



CHIN CHOOI YUEN  
(6A3-2 Malaysia)



NORAZIAN BINTI SAAD  
(6A3-2 Malaysia)



FOLS NETWORK SERVICES  
(6A2-2 Malaysia)



ALKALIZED HEALING  
WATER SDN BHD  
(6A2-2 Malaysia)



SHIRLEY NG GEK HONG  
(6A2-2 Singapore)



PHILIP YIIN CHUNG LEONG  
(6A2-2 Singapore)



CV LENA KAT  
(6A3-2 Indonesia)



SUDESH RAVI MALIK  
(6A2-2 India)

★ Certificate received on behalf of new achiever.



# 6A2-3 *New Title Achievers*



CHAN MENG YEE  
(6A2-3 Malaysia)



K MARK NETWORK PLT  
(6A2-3 Malaysia)



LOUIS LOOI  
(6A6-3 Malaysia)



TRUE HEALTH SOLUTIONS PTE LTD  
(6A2-3 Singapore)



SAMIR POTDAR  
(6A6-3 India)



RAJAN MANJREKAR  
(6A5-3 India)

# 6A2-4



BRICE CHOW PAK LEONG  
(6A2-4 Malaysia)



ANK RESOURCES SDN BHD  
(6A3-4 Malaysia)



CORA LOH  
(6A5-4 Malaysia)



WIKAN HANDONO  
(6A4-4 Indonesia)





# ENAGIC

2019 E8PA  
Global Convention  
in Bangkok



## JANUARY 25th-26th 2019

Ah Yat Abalone Convention Hall  
at Thai CC Tower

### ■ JANUARY 25th (Fri)

16:00PM 6A2-3 AND ABOVE MEETING  
18:00PM VIP DINNER

### ■ JANUARY 26th (Sat)

08:00AM REGISTRATION  
09:00AM SEMINAR AND TRAINING  
BY ENAGIC CEO AND TOP LEADERS  
18:00PM COCKTAIL PARTY  
19:00PM DINNER & RECOGNITION CEREMONY  
PLUS OTHER ATTRACTIONS

### ENAGIC PRO-AM CHARITY GOLF CLASSIC

### JANUARY 27th 2019 (SUN)

LOTUS VALLEY GOLF RESORT

12:00PM SHOTGUN START  
07:00PM AWARDS AND DINNER CEREMONY

ENTRY FEE = \$100USD/PLAYER

### Ticket Rates

EARLY BIRD (Paid by 10th December) = 100USD  
PRE SALES (Paid by 31st December) = 120USD  
NORMAL PRICE (Paid by 26th January) = 150USD



<https://www.enagic-convention.com/201901>

<http://www.enagic.co.th>

<https://www.facebook.com/EnagicThailandCoLtd>

Ah Yat Abalone Convention Hall at Thai CC Tower <http://ahyatconventionhall.com>



# Branch News

## Malaysia

### Gary's Second Kangen Office

The recent Enagic convention in Malaysia was an excellent opportunity for Mr. Ohshiro to visit with Gary Gan and his family and to check out his brand new Kangen office, which serves as a hub for distributors to learn and grow, and for prospects as well. Gary has been an important part of the rapid expansion and success of the Enagic business in Malaysia. Although an independent business opportunity may be unfamiliar to

some, Gary is no stranger to the idea of generating income outside of "traditional" means. He was raised in a family who embraced the idea that having a job was not the only way to earn a living.

"I was born into a family of network marketers. I started my journey in this industry when I was very young. In fact, I remember joining my parents in different meetings and events when I was only seven years old. I first became a distributor with a network marketing company when I was nineteen years old and was blessed to have great leaders teaching me valuable lessons and supporting my new venture. But the most important lesson that I learned was that in order to be successful in this industry, I would need to become a great leader! So I dedicated a lot of my time learning about leadership and about life! Exposure to this incredible industry at such a young age has

helped to shape and define my professional career choices as an adult."

Gary is happily married to his wife, Lily, and they have 4 beautiful children, three girls and a boy. He has been able to balance an incredible lifestyle with a global business and provide his family with



everything they want and need. He was one of the pioneers to introduce Enagic and Kangen Water to Malaysia and Asia. His group consists of tens of thousands of people, in about 24 countries. "My distributor team has spread all over the world and I am fortunate to have amazing leaders dedicated to spreading the message of True Health. My key leaders are in Malaysia, the Philippines, Vietnam, Indonesia, China, Cambodia, Myanmar, Hong Kong, Macau, Thailand, USA, Oman, Qatar, Dubai and the United States of America."

The day after the Malaysian convention, Mr. & Mrs. Ohshiro visited Gary's new office. Gary, his family and some of the top leaders from his team excitedly waited for the Ohshiros to arrive and welcomed them to the new office with open arms. They started with a short tour of the new facility, which offers several machines for water samples and an impressive training / meeting room, where live product demos are conducted and where distributors gather for training or meetings. The training room also includes a "Wall of Fame" featuring the 6A's and above on Gary's team. "Our group has over two hundred 6A's and above, and soon pictures of every one of them will be featured. We are so proud of all of them and wanted to make sure other people knew all the incredible people who have been a part of the success of this business."

After the facility tour, Mr. and Mrs. Ohshiro viewed a short

video made by Gary and his team, which expressed their heartfelt thanks and appreciation to the Ohshiros for the incredible Enagic products and business opportunity. "We just wanted Mr. Ohshiro to know how much this truly means to us; because Enagic has been life changing for so many people and we appreciate having this opportunity available to us!"

Mr. Ohshiro very impressed by the new office and was equally impressed with how well Gary and his team have worked together to achieve such tremendous levels of success. He gave a short speech, and even took time to sign copies of the book *Quenching the Thirst for Global Success*, which details Mr. Ohshiro's life and the journey he embarked on as he built Enagic. During his speech Mr. Ohshiro said, "I am impressed with the dedication and hard work each of you has displayed. I am proud of all of you and look forward to your continued success with Enagic. Your leader, Gary, is an excellent example of a true and caring leader, who works hard to make sure his team members succeed; and I am so excited that he will soon be promoted to the rank of 6A2-5!"



Mr. and Mrs. Ohshiro and all of the Enagic staff, commend Gary and his team for their hard work and wish them continued success and achievement! Congratulations to Gary Gan and his Enagic distributor team!



# Kangen Restaurants

As the culinary world continues to embrace the nutritious and delicious power of Kangen Water, more and more restaurants are adding Enagic water devices as one of their newest “secret” ingredients, including The Fifth Avenue restaurant in Malaysia.



The Fifth Avenue Coffee and Food restaurant is owned and operated by Datin Kathy Wong. Her extensive restaurant experience includes running a successful restaurant in New York, USA, which was a one-star Michelin rated restaurant. The Michelin Guide to restaurants goes back all the way to 1900, when brothers Andre and Edouard Michelin created the guide for world travelers to be able to have the very best culinary experiences while they traveled to foreign locations. In 1931, the three-star restaurant rating system was introduced. To have your restaurant included in the Michelin Guide at all is a great honor, but to be Michelin Star rated, that elevates the business to an entirely different level. To be awarded a Michelin Star means your establishment is one of the best and that the chef has succeeded at the highest level, a distinction shared by very few restaurants.

Now living in Malaysia, Ms. Wong has revived her love for the culinary arts with delicious menu items found at The Fifth Avenue. The difference, however, is that she now has incorporated the best water in the world, Kangen Water, into her recipes and preparation protocols. “After discovering this

water, I knew I had to use it in my dishes, beverages and even in my preparation process, so I purchased two different machines. A Super 501, for use in the kitchen and an Enagic Jr II for water service and making beverages in the front of the house.”

Ms. Wong has become a Kangen Water advocate and uses the different grades of water for numerous applications.

“I soak our meats, to make them more tender and flavorful; I clean our fresh produce, to help remove unwanted contaminants;

I use it in our delicious water-based beverages, because this water has incredible flavor penetration and makes unbelievable coffee, teas and other intensely flavorful beverages, like our Matcha Latte and Houjicha Latte. If you visit Malaysia, I invite you to experience our cuisine and the delicious difference Kangen Water has made on everything we have to offer!”



# Kangen Car

## Drive & Determination in Italy

The term “drive” in business normally refers to one’s motivation and determination to succeed. However, it seems it’s taken on a bit of a literal meaning in the case of Italian 4A Federico Fastigi & his wife 1A Virginia Bertulli. Federico realized that Kangen Water was relatively unknown in his local area and knew he needed to get the word out in creative and unexpected ways. He tried spreading the word himself and being a symbol of health, which worked, but he knew he could do more and be even better.

He and his wife began brainstorming on potential ways to attract new people to Kangen Water. What did other businesses have that he didn’t? After much deliberation, they realized they had a lack of branding and needed a passive way to garner interest. Initially, as an avid tennis player, Federico branded his tennis racket. His Kangen racket was visually appealing enough to attract the eye of spectators and opponents alike. With success on such a small scale, he and his wife knew they had stumbled upon something and needed to take their branding to the next level. It was through that pattern of thought that he and Virginia decided to move forward with the Kangen Car idea.

Since its creation in 2017, he’s noticed a significant increase in contacts and requests for Kangen Water. Now, they have become locally famous as the Kangen Car Duo. Both he and his wife drive their own Kangen cars, a DR5, which is an Italian vehicle, and a BMW X3, which they’ve designed to be beacons for Kangen Water. With the momentum generated by these eye-catching vehicles, he’s sure he can achieve his goal of reaching 6A 2-3. “I’m working daily to create a team of like-minded and determined individuals who can help spread the word of True Health. My wife and I share the water with everyone we meet, and thanks to our Kangen Cars, we can share a little with everyone who sees us!”



While he admits the cars have helped their business grow even further, he always reminds himself and his distributors that the strongest and most powerful marketing tool is our humanity. “We have to realize that nothing is stronger or more indomitable than the human spirit. Each of us is capable of so much, and together, I feel there is nothing that can stop our mission to spread True Health to the world.”



# Branch News

## USA

### 2018 Women's Millionaire Mindset Symposium

On October 20th, the 2018 Women's Millionaire Mindset Symposium was held at the Enagic USA headquarters in Torrance, CA. More than a hundred participants gathered for the symposium. The event was organized by distributor leaders Monique and Jason Shannon.

"I believe in Enagic, especially when it comes to the opportunity for women," said Monique. "We have so many talented and capable women who are part of this business and it makes me proud to help other women find their place, not only in Enagic, but in the business world."



The Enagic Independent Distributor program is an attractive business opportunity for anyone, but it is especially appealing to women. Unlike the corporate world, where gender bias, unfair limitations, and glass ceilings may hinder advancement and earning potential, the Enagic business is wide open. And more women are discovering this fact for themselves. They have discovered the unbelievable potential of the Enagic business and are changing the lives of men, women and children all around the world.

These incredible women came together to discuss their role in this booming business and explained how they were able to combine their passion for helping others with the Enagic opportunity. According to a direct selling association survey, women make up over 75% of those participating in direct sales in the United States. Enagic has successful distributors ranging in experience from stay-at-home-moms all the way to successful corporate executives!

This event featured a panel of some of the most successful women in Enagic, including Tamia Bethea Williams, Jillina Dafesh, Frédérique Mollet, Stephanie Contreras, Mireya Glembotski, Edna Thaniyaphol, Annabell Restrepo, Denise Brandolino, Leslie Mirabal, and, of course, the main event organizer, Monique Shannon. We encourage women around the world to experience the Enagic difference and see how their unique talents and experiences can translate into business success as they help spread the concept of True Health. We invite you to find out what our business is all about and to discover if this incredible opportunity might be right for you. While it may be true that Enagic already has some of the most incredible women on the planet in our business, we hope you'll explore what we have to offer...we can always use more amazing women like you!



## Las Vegas Event

### Enagic: Achieving the Dream 2018

Everyone knows the excitement and fun to be had in fabulous Las Vegas, Nevada, but when you add hundreds of Enagic distributors from all over the world to the glitz and glamour of Las Vegas, things are going to get wild! Which they did, during the recent Achieving the Dream 2018 distributor training event!!



Organized and hosted by top Enagic distributor Fred Brown, this four-day distributor training event welcomed brand new distributors, recently ranked-up distributors, rising distributor stars and some of the top distributor leaders in America. These Enagic super-stars included Romi Verdera, Cynthia Briganti, Eli & Jillina Dafesh, Daniel Dimacale, Tamia Williams, David Lesman, Dang Nguyen and, of course, the host and local Las Vegas distributor leader, Fred Brown.

The event started on Thursday for the early attendees, with a cocktail mixer where distributors were able to meet and bond with their team members and other distributors from around the country. Entertainment during the mixer was provided by former Santana lead singer, Leon Patillo, who dazzled everyone with his incredible vocals and amazing stage presence, while they enjoyed drinks and hors d'oeuvres.

The next day started with a 6A-and-Above meeting and luncheon, where hundreds of top leaders and Enagic management gathered to discuss important information. Break out training sessions were available for the rest of the day, which was followed by a live project presentation and product demonstration. The live presentation was packed with both new prospects and new distributors, and excitement



of the potential of the Enagic business opportunity could be felt in the air.

The following day was the main Distributor Training day and the stage



was graced by some of the most successful and active distributors from around North America, including Jim Gilliland, Wade Lighthouse, Wadia Dafesh, and Canadian distributor leader Sabine Gaudette. Each of these accomplished distributors took to the stage to share their personal experiences and advice to succeed in the Enagic business.

The last day of the event featured some of the many health care professionals who have integrated the Enagic products and ideas into both their personal and professional routines. These included brain function specialist, Dr. Corrine Allen, and a nutritionist to many professional athletes, Shan Stratton. Both Dr. Allen and Mr. Stratton discussed the importance of proper hydration and how water interacts with the human body. Dr.

Horst Filtzer, a Harvard Medical School graduate and Enagic medical advisor, was the keynote speaker for the last day of the event. He discussed various aspects of hydration and health, and provided the attendees with an update regarding the laboratory testing and clinical research he is helping to conduct. When attendees were asked their opinions about the training, they all agreed, "The event was a huge success!"



# Branch News

## Indonesia

### Powerful Training Event in Bali, Indonesia

Success in any business is created by focusing on things like acquisition of raw materials, manufacturing processes, product quality, consumer need, distribution channels, etc. These typical business requirements are handled directly by the Enagic corporate staff at each office around the world. So, where is the best place for distributors to put their focus? If you ask top Indonesian leader, Triadi Joko, he would tell you that his answer to that question is TRAINING!

Because he believes so strongly in the importance of distributor training, he recently organized and ran a massive community and business training boot camp for members of his distributor group, 501 SYSTEM INDONESIA, to learn how to be the best networkers in the Enagic business. The two-day leadership boot camp was held at the Hotel Grand Inna Sanur, Bali in Indonesia and was attended by nearly five hundred excited distributors.

The training covered very specific aspects of being an Enagic distributor and what it really means to be a distributor. It was designed to equip new and seasoned Enagic distributors with knowledge and insight into the business. The training also had a strong focus on building a business that is healthy, operated with integrity, run ethically and being a heartfelt service to others. The training also covered the core principles of Mr. Ohshiro's concept of True Health and what it means for both the business and the community.

The intensive two-day boot camp, included informative seminars, role-playing discussions, master-mind and

leadership meetings, and much more. Meals were also included, as was entertainment and a dinner party, where the attendees celebrated both the success of their Enagic businesses and the training event. The winning teams from the role-playing activities won tour packages to the Maldives and Bangkok. The Maldives is a tropical nation in the Indian Ocean, known for its beaches, blue lagoons and extensive reefs. Bangkok is the capital of Thailand and is recommended as one of the must-visit destinations by most of the travelers in the world for night street life and shopping paradises. It is also famous for its temples and rivers with longtail boats to get through floating markets.

Enagic would like to congratulate Triadi Joko and his entire 501 SYSTEM INDONESIA team for this successful event and wish them all continued personal and professional success. With events like this, it should be very easy for him and his team to meet and exceed any goal they set for themselves!



# Branch News

## Mexico

### Enagic Mexico Gets Amazing Makeover!

Enagic has always tried to be the type of company to meet the needs of their staff and distributors. When it came to the unprecedented growth of Enagic in Central America, the company heard, loud and clear, that an office in Mexico was very needed. Sales and machine service inquiries had reached an all-time high at an impressive level which Enagic had to respond to accordingly. So, in 2009, the Enagic Mexico Branch was established in the city of Nuevo Leon, in the most prestigious luxury shopping mall in Monterrey, Mexico.

As was expected, the office was a huge success and has been integral in the expansion and success of the Mexico marketplace. However, after nine years of operation, the constant use had finally taken its toll. The walls had begun to show signs of wear, the floors had become unsightly and the ceiling panels had visible water stains. It became abundantly clear that a change would be necessary, but not just a simple change, a complete overhaul! Inspired by their desire to improve their office, the sales staff banded together and began making plans for the complete cosmetic redesign of the Mexico branch office.

Like any business, the Enagic Mexico location has to operate within the constraints of their available budget, which, unfortunately, did not include extra funds for a redesign. A makeover of an entire office is a major undertaking and would normally cost an arm and leg, but the Enagic Mexico sales staff was ambitious and resourceful and they decided that if they wanted office improvements, they would take the challenge on themselves.

After months of hard work, they finally felt ready to show off what they had created. In November of 2018, the office was open for the public and they couldn't have gotten a better reaction. The new immaculate design featured beautiful woodgrain flooring, original designed wall papers, custom Kangen Water stations for water sharing and their classic office slogan, "Drink Water to Inspire!" The office now gives a much more appropriate depiction of Enagic, Kangen Water and True Health.

Through their hard work and team effort, the Mexico branch office has been reborn like an alkaline phoenix and the dedicated Enagic Mexico staff couldn't be happier with the results! Both staff and distributor are in awe of the revamped branch and are confident that this new look will reinvigorate the Mexico marketplace. "In order to be the best, we must be able to display and provide the best. With this new state-of-the-art design, we have no doubts that we are truly doing the best for Enagic and our valued distributors!"



# Branch News

## Japan

### Don Prosser's First President's Seminar

It was with great excitement that Enagic announced the recent promotion of Mr. Don Prosser to President of Enagic Japan. It is with equal excitement that we report the success of the first ever President's Seminar by Mr. Prosser. Surrounded by both eager new distributors and seasoned Enagic ambassadors, Mr. Prosser gave a stirring address and insight to his ideas for growth and expansion of Enagic in the Japanese and global markets. "The future looks very bright for Enagic and I am proud to be a part of the continued success of this incredible company."

For those who have not had the pleasure of meeting Mr. Prosser, he brings with him not only over a decade's worth of Enagic corporate experience, but also a great appreciation and understanding of Japanese culture, including the ability to speak fluent Japanese. Personally selected by Mr. Ohshiro, Don intends to help usher in a new era of growth for Enagic Japan and the Enagic global brand. "This is a homecoming for me, as Japan has been a very important part of my life for a long time. Now I get to take all I've learned while at Enagic USA and create a unique connection between the Enagic motherland and distributors from around the world. It is a very exciting time to be part of this amazing company!"

During his first-ever President's Seminar, Don explained the new campaign he is spearheading, which will connect distributors from all around the globe with new prospects in the Japanese market. "Over the past decade, Enagic has experienced

tremendous growth, but mainly in newly opened markets outside of Japan. This growth has been great for Enagic, but the reality is that the focus on worldwide expansion has left the market potential of Japan relatively untouched, which means opportunity for existing distributors. Our new Enagic Motherland campaign will help distributors meet new Japanese prospects in Japan and then Enagic Japan will help the global sponsors support these new distributors." During the seminar, Don was joined on stage by some of the highest ranking distributors in Japan, who shared their own experiences and advice with the attendees.

Mr. Prosser will be conducting additional seminars, where he will share the rich history and potentially packed future of Enagic. Enagic Japan is excited to have Mr. Prosser at the helm and we look forward to his upcoming President's Seminars and the continued growth and success of Enagic.



# Branch News

## Thailand

### Enagic Honors Golf Legend Greg Norman

Enagic is once again making headlines in Thailand at the Asia Pacific Golf Summit. The Asia Pacific Golf Summit, which started in 2007, has since become the most influential golf industry event for the entire region. Mr. Ohshiro, who is an avid golfer, started the Enagic Golf Academy as a way to help young people use their golfing abilities to advance their personal and professional life, so it was only natural that Enagic and the Asia Pacific Golf Summit would end up working so closely together.

During the Asia Awards Gala Dinner, which was held at the Hyatt Regency in Bangkok, Thailand, former number one world ranked, celebrity, entrepreneur and PGA golf legend, Greg Norman, was inducted into the Asia Pacific Golf Hall of Fame. Mr. Norman was recognized for his dedication and hard work in improving the game of golf and spreading its positive influence around the world.

Mr. Norman was pleased to be added to the impressive list of inductees, but, if you look at his many career achievements, it's not surprising that he was selected for this honor. During his distinguished golfing career, he has won ninety-one international tournaments, including twenty PGA Tour

tournaments and two majors: The Open Championships in 1986 and 1993.

To Mr. Norman's pleasant surprise, the festivities didn't end with his certificate presentation and induction into the hall of fame, as he was also presented with his very own SD501 by Enagic International distributors and fellow golfers, Susumu Matsumoto and Tony Meechai. "We felt it was only right for a golf legend like Mr. Norman to experience the legendary hydrating power of Kangen Water! After all, the best golfers not only deserve, but should insist, on the best water for their hydration needs!"



# Tech Talk

## Machine Cleaning



### Machine Cleaning

It is very important to clean your machine often. This simple maintenance will help your machine produce the highest quality water and will keep it working for many, many years. The biggest issue for the performance of a water ionizer is mineral build up, also known as “scale”. In the United States the majority of this build up is caused by the calcium in the water source. You may be familiar with the term “hard water”; this means there is a high concentration of minerals in the water and, unfortunately, most of the United States public water supply has hard water. This makes cleaning the machines in the United States even more important!

There are several ways to clean your machine and there are even a few things you can do each day to help keep your machine clean. The first way is using the e-cleaner to clean your machine yourself. It is an easy process and should be done more often if you reside in an area with very hard water. If you are making a lot of water, it is recommended that you use the e-cleaner to clean your machine as often as once every two weeks. To help keep your machine clean you can also run the beauty water for 3 – 5 minutes each day. This forces the polarity of the plates to reverse, so minerals which were attracted to the plates are now repelled. It is also recommended

that you have your machine “deep cleaned” at least once a year. A deep cleaning service can be done at Enagic service centers. Your annual machine cleaning is also a great time to replace the internal filter. A newly deep cleaned machine, with a brand new internal filter, is an excellent combination for the best quality and most effective water properties!



# Stories of Success

## A Book Filled with Important Lessons

*"Today, more people than ever before are dreaming of success and striving to achieve it. What's more, today more people than ever before have access to the chances and opportunities that will enable them to grasp hold of success. The world has grown smaller; we can now witness the success stories of those around us.*

*But look closely at the trajectory of a successful person, and you will likely see how, in most cases, these people have traveled a path fraught with great difficulty, adversity, obstacles, failures, and setbacks. Success, it seems, cannot be achieved without failure.*

*So to those people who dream of success but have yet to achieve it, I say this: perhaps you have simply failed to follow your dream to the end. You have bailed out too soon.*

*Success is still within reach, but to get there, you need energy in order to fuel the tenacity and tolerance you'll need to keep hanging on—just a little longer—until you have reached your goal.*

*Hironari Ohshiro, the man this book takes as its subject, is a classic example of how to persevere on the path to success. He has overcome challenges, stood firm in the face of setbacks, and always sought to turn adversity into opportunity. His ability to use turn-around thinking and keep a positive attitude has driven him forward. His is a unique success story for a number of reasons.*

*Firstly, he managed to create, from nothing, over 650,000 customers for his product around the world in a very short time. Secondly, he has refused to buckle in the face of failure. Thirdly, he has developed a quite distinctive way of doing things. And finally, he embodies the true entrepreneurial spirit, facing up to challenges armed with nothing but determination and imagination.*

*In the first part of this book, we will trace back to the Okinawan islands of the 1950s, in order to take a glimpse at Ohshiro's roots: his life as a child and the circumstances of the islands where he grew up.*

*In Chapter 1, we will begin to seek out the background to his success: the challenges faced, the setbacks overcome, the foundations upon which his business was built. He went from being a young boy on a tiny island to a formidable businessman*

*with a global reputation, quenching his thirst for success as his business expanded throughout the world.*

*In Chapter 2, we turn the focus on Ohshiro himself, by trying to identify aspects of his personality within the company he runs, eventually revealing how his business is, in fact, a projection of him as a unique individual.*

*In Chapter 3, we will examine what I have termed "Ohshiro-ism", his creative approach to business strategy. Of course, there are some secrets that he is not willing to share. But there are valuable lessons to be learned in what he calls the "science of setbacks". And what becomes clear is how he displays an unwavering entrepreneurial approach no matter what he is facing.*

*In the final chapter, we will look at Ohshiro's work, both within and beyond the company walls, as well as his plans for the future. The chapter also provides a brief introduction to the world of network marketing, also known as multilevel marketing. This information should be useful to people with no experience of network marketing.*

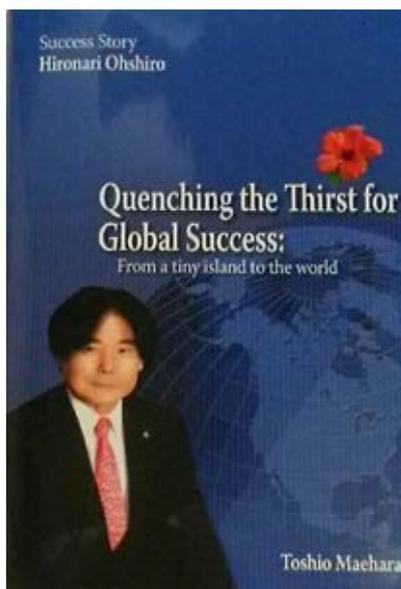
*This biography was never intended to be a simple attempt to paint a picture of Hironari Ohshiro, the man. It was conceived in order to seek out the secrets of Ohshiro's success and to provide inspiration and support to the many of us who are still working our way along the path to our dreams. I hope that my readers will discover within themselves the ability to emulate the qualities that have long since led Ohshiro to success.*

*As Ohshiro himself often says, "Yes, I've done it, so YOU can too!"*

*We must also not forget the contribution of his childhood sweetheart and wife, Yaeko, who has been a constant, serene presence throughout his life, by his side and behind his success.*

*I have tried to cover each episode in the book concisely, to allow the reader to read the book a little at a time; picking it up during a break from work; perhaps, flicking through it at the hotel or the airport lobby."*

*Copies of this inspiring and insightful book are available on the Enagic website and at Enagic offices, and make an excellent gift for any new or seasoned distributor!*



Above is an excerpt from the book **Quenching the Thirst for Global Success**, the Success Story of Hironari Ohshiro. It is filled with incredible lessons, motivational stories and the actions that were taken to create Enagic.

A must-read for distributors, it is available at [www.enagic.com/shop](http://www.enagic.com/shop)

Also available in Chinese, Italian, French and Spanish! Contact your local branch office for details.

# *Congratulations to each of you for your outstanding achievement!*

## *October 2018 New 6A and Above Title Achievers*

### **6A**

REBEKAH FEMIA	Australia	HE HUI LIAN	Hong Kong
BARBARA KELLNER-READ	Australia	CHEUNG KAM HONG	Hong Kong
REBECCA COLLIER	Australia	CHENG KAI LEUN	Hong Kong
IDA SCIASCIA	Australia	HON MOK SANG	Hong Kong
KELLY J MOLLER	Australia	WONG CHING HAN	Hong Kong
RHYS ROBINSON	Australia	NG KA MAN KITMY	Hong Kong
KIM NEWTON	Australia	LI CAI HUAN	Hong Kong
ANH THU PHAM PAYNE	Australia	CHENG CHI LEUNG	Hong Kong
1988413 ONT INC#2	Canada	HUI WAI KUEN SHERMAN	Hong Kong
002580927 ONTARIO INC	Canada	LIU JIAN WEI	Hong Kong
MIGUELA ESPINOSA	Canada	CHENG HIU LAM	Hong Kong
NEW ENERGY WELLNESS CENTER LTD.	Canada	CHOW MEI FUN	Hong Kong
YUAN HAO	Canada	TANG KAI YIN	Hong Kong
SHE JIAN KANG	Canada	LAU NGA YU DORO	Hong Kong
QIFENG DING	Canada	LAI PUI CHING	Hong Kong
MICHELLE ARCEO SUCCESS MARKETING INC. #3	Canada	RAJESH BHANUKANT NANCHE	India
CHRISTY L RALLISON	Canada	NAGABHUSHANAM K	India
CHRISTOPHER A MCCALLUM	Canada	SAMATHA KALALI	India
KAREN C MCCALLUM	Canada	JITENDRA ANANT KHARE	India
JONATHAN GARDNER	Canada	RAMESH PARSHURAM JADHAV	India
HD ALKALINE INC#3	Canada	HEMANT VASANT MISTRI	India
HIEN NGUYEN	Canada	RAJESH BANSILAL BHOLE	India
ESCOLASTICA BUCAD NUCUP	Italy	YERRAGUNTA SAMBASIVA RAO	India
SUSANNE DULLE #4	Germany	KARABI ACHARJYA	India
KANGEN CENTER ROMANIA SRL#4	Rumania	BIKRAM SINGH	India
FIRMA AGNES INES HOFSTATTER #2	Austria	RIANTO PRIYO MAY	Indonesia
LIN CHAI CHEONG	Germany	DIANA HARMAYANI NI KADEK	Indonesia
GHANTOUS HELOU	Hong Kong	EDEL BUDI #2	Indonesia

YULIANA	Indonesia
JEREMIAH SIVANESAN JAGANATHAN	Malaysia
MILAGRO LIFE TRADING	Malaysia
VINCENT CHAI CHUN PING	Malaysia
HO WOON CHEN	Malaysia
BAHIYATUL NAZARAH BINTI ISMAIL	Malaysia
BERNARDITA LOJO #2	Philippines
TAN BOON SIANG	Singapore
VIET USA GROUP	USA
TUAN NGUYEN #C	USA

COURTNEY NGUYEN HOANG #B	USA
ROBERTA C FISHER	USA
BRIAN K BRIGHAM	USA
JUSTIN M CROSKERY	USA
JILLIAN ANN HIGHT	USA
ION WATER EMPIRE LLC	USA
KHUONG LAY TANG	USA
ALYNNA VUDANG	USA
ATA LLC #C	USA

## 6A2

FREEDOM X PTY LTD	Australia
CLEAR VISION DECISIONS PTY LTD	Australia
LIFE BY DESIGN INC.	Canada
MENGJIA ZHANG	Canada
NATHAN K CORMIER	Canada
ELILIBETH G. DELA CRUZ	Canada
SAVANNAH MARIAH URSULA WERNER	Canada
SHELVIE GUCE ESCAREZ #2	Italy
YANG XIAO BO	Hong Kong
CHEUNG KA HANG	Hong Kong
MOK WAI KIT JESSIE	Hong Kong

TARUN NARAINSINGH ADVANI	India
IMAM MAULANA	Indonesia
CV. BALI SEHAT SEJATI	Indonesia
CV CUFANG AMAZING TEAM	Indonesia
JENNIE FU HUI WUON	Malaysia
HO KIAN CHAU	Malaysia
ROSAWATI BINTI OSMAN	Malaysia
SRIPHARAPITUK YADA	Thailand
PARKS PROGRESS LLC	USA
DAVID L. RIEBEN JR	USA

## 6A2-2

BLUU ENTERPRISES INC	Canada
MICHAEL DREHER	Canada
RYSHEAK LIGHTWON	Canada
DRISHTI MALIK	India

NORAZIAN BINTI SAAD	Malaysia
118 MEDIA SEZC #2	USA
KEEPERS STOREHOUSE LP #2	USA

## 6A2-3

MARGARET KARDOS	USA
YANG XIAO DONG	Hong Kong

## 6A2-4

CV. WIKAN HANDONO AMAZING TEAM	Indonesia
BALAZS W KARDOS	USA
WONG WAI CHUNG	Hong Kong



*Setting the standard  
for over four decades!*